

Financial Leadership Bootcamp: Bring It!

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CREATED BY
AMERICAN STUDENT
ASSISTANCE

TODAY'S WORKOUT

- Set 1: Budgeting
- Set 2: Savings
- Set 3: Credit
- Set 4: Resources
- Set 5: Bring It!

BOOTCAMP RULES

1. YOU MUST SET AT LEAST 3 GOALS.

You can learn stuff, but change only occurs when you take action.

2. YOU MUST ASK QUESTIONS.

You are the only one who can take control of your finances. Get in the know!

3. YOU MUST BRING IT!

You can play an essential role in being a financial leader on campus – helping yourself and others become financially savvy.

FITNESS CHECK

- How do you feel today? {about money}
- What do you hope to achieve? {with your finances}

WARMUP: CAREER PAY?

- Check out the Bureau of Labor Statistics
 - www.bls.gov
- Annual Mean Wage, May 2011
 - National: \$45,230
 - New York: \$52,810

WARMUP: MONEY HOME?

	Age 25-34 Earnings	Earnings - Taxes
HS Graduate	\$30,888	\$23,166
Associate	\$37,393	\$28,045
Bachelor's	\$46,415	\$34,811
Master's	\$52,467	\$39,350
Professional	\$63,244	\$47,433
Doctorate	\$67,470	\$50,603

{SOURCE: U.S. Census Bureau, Current Population Survey, 2011 Annual Social and Economic Supplement}

SET 1: BUDGETING

A BUDGET IS...



Budgeting



Spending
Plan



Torture!

TRACK YOUR SPENDING

- Bills
- Credit card statements
- Debit card transactions
- Receipts
- Spending tracker

ADD UP YOUR INCOME

- Paycheck
- Project pay
- {money on the side}
- Gifts
- Financial aid
- Other?

LINE BY LINE

- Put it in to a budget
 - Paper, spreadsheet, online
- Income – expenses = ?

TIP: Include a line-item for savings, and strive for 10%!

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FIND MORE MONEY

PUT EXTRA CASH IN YOUR POCKET EVERY MONTH BY DOING THE MATH

- 1 INCOME**

INCOME	MONTHLY TOTAL
Salary (after taxes/benefits)	\$
Other income (after taxes)	\$
TOTAL MONTHLY INCOME	\$

- 2 EXPENSES**

EXPENSES	MONTHLY TOTAL
HOME	
Rent/mortgage	\$
Utilities (electricity, gas, etc.)	\$
Internet/cable/home phone	\$
Home repairs and maintenance	\$
Spices	\$
Laundry/dry cleaning	\$
BILLS	
Student loans	\$
Credit cards	\$
Car payments	\$
Insurance (car, homeowner's, etc.)	\$
Cell phone	\$
TRANSPORTATION	
Public transportation/bus	\$
Gas	\$
Parking/tolls	\$
Car repairs and maintenance	\$
HEALTH	
Prescriptions	\$
Doctor appointments	\$
Gym membership	\$
PERSONAL	
Entertainment	\$
Gifts/social occasions	\$
Travel	\$
Dining out	\$
Clothing	\$
MISC.	
	\$
TOTAL MONTHLY EXPENSES	\$

- 3 TOTAL MONTHLY INCOME - TOTAL MONTHLY EXPENSES = TOTAL SAVINGS**

TOTAL MONTHLY INCOME	-	TOTAL MONTHLY EXPENSES	=	TOTAL SAVINGS
\$		\$		\$

With just a little bit of addition and subtraction, you can get a handle on your finances:

1. Write your numbers in the "Monthly Total" column.
2. Add up your "total monthly income" and "total monthly expenses."
3. Subtract your expenses from your income.

Painless enough, right? When you're finished, sit back and watch your savings grow—but it only works if you don't overspend. Need to adjust your expenses? Check out the budgeting tips under the "Get Money Smart" tab on SALTMONEY.ORG.

VISIT SALTMONEY.ORG FOR MORE USEFUL TOOLS THAT BOOST YOUR FINANCIAL SAVVY

JOIN THE CONVERSATION ON [FACEBOOK](https://www.facebook.com/saltmoney) AND [TWITTER](https://twitter.com/SALT_MONEY) TO FIND HELPFUL BUDGETING TIPS

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OPTIONS!

Try it!!

```
graph LR; A[Try it!!] --- B[The Envelope Method]; A --- C[Secret Savings Account]; A --- D[Paying Ahead Large Expenses];
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The Envelope Method

Secret Savings Account

Paying Ahead Large Expenses

BUT I *NEED* IT!

- Needs vs. wants
- Big purchase philosophy
 - \$50, \$100, \$500
 - Buying motive
 - Opportunity cost
 - Lots of small things = big purchase

TACTICS

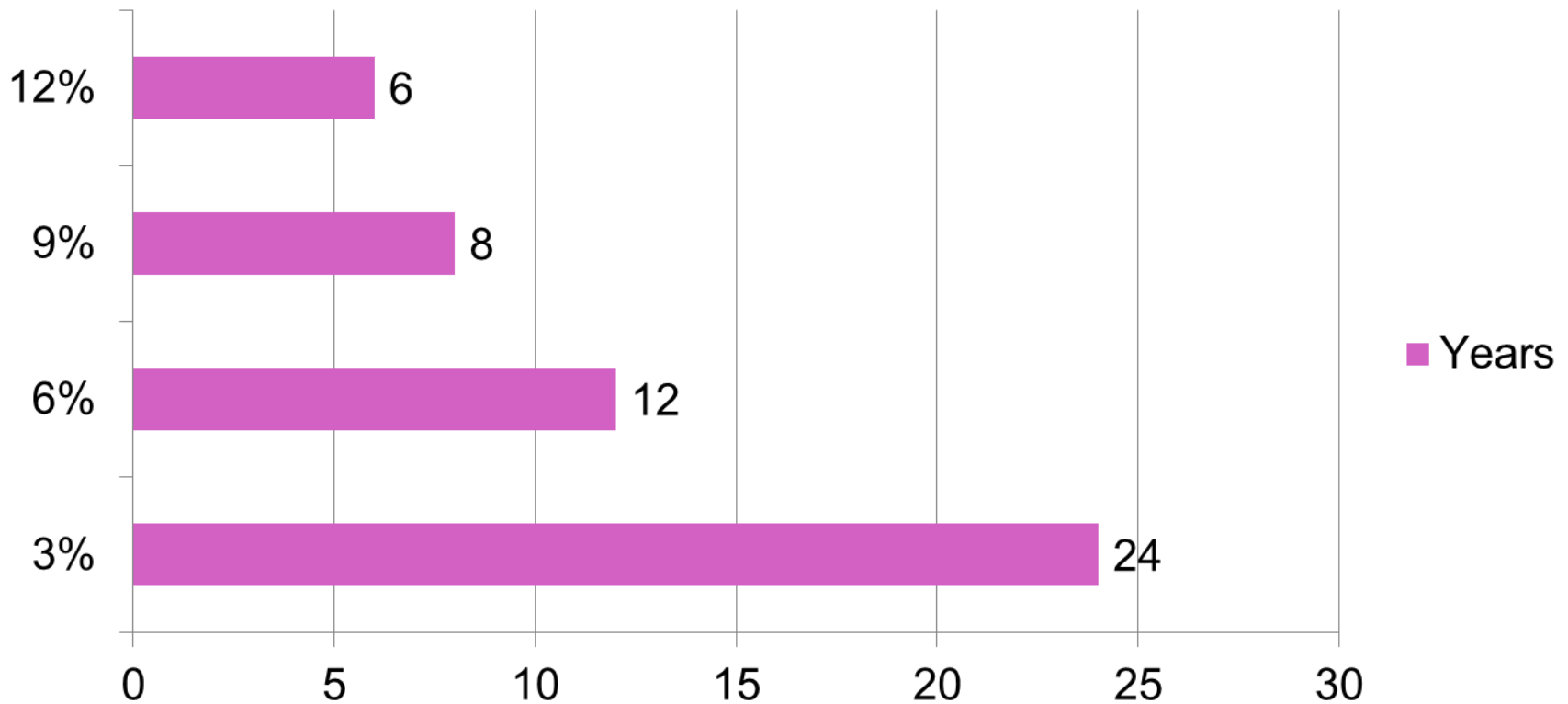
- Wait overnight
- Accountability partner
- Put it on ice – literally!

- Get creative in cost cutting
- Get creative in reaching your goals

SET 2: SAVINGS

DOUBLE YOUR MONEY!

Rule of 72



WANT \$100,000?

- Start when you're 25 and stop you're 65
- Put in \$50/month at a 6% interest rate
- You spent just \$24,000!

MILLIONAIRE AT 65?

25
• Starting Age



\$500/mo
• \$240,000 total



\$1,000,724
• At age 65

40
• Starting Age

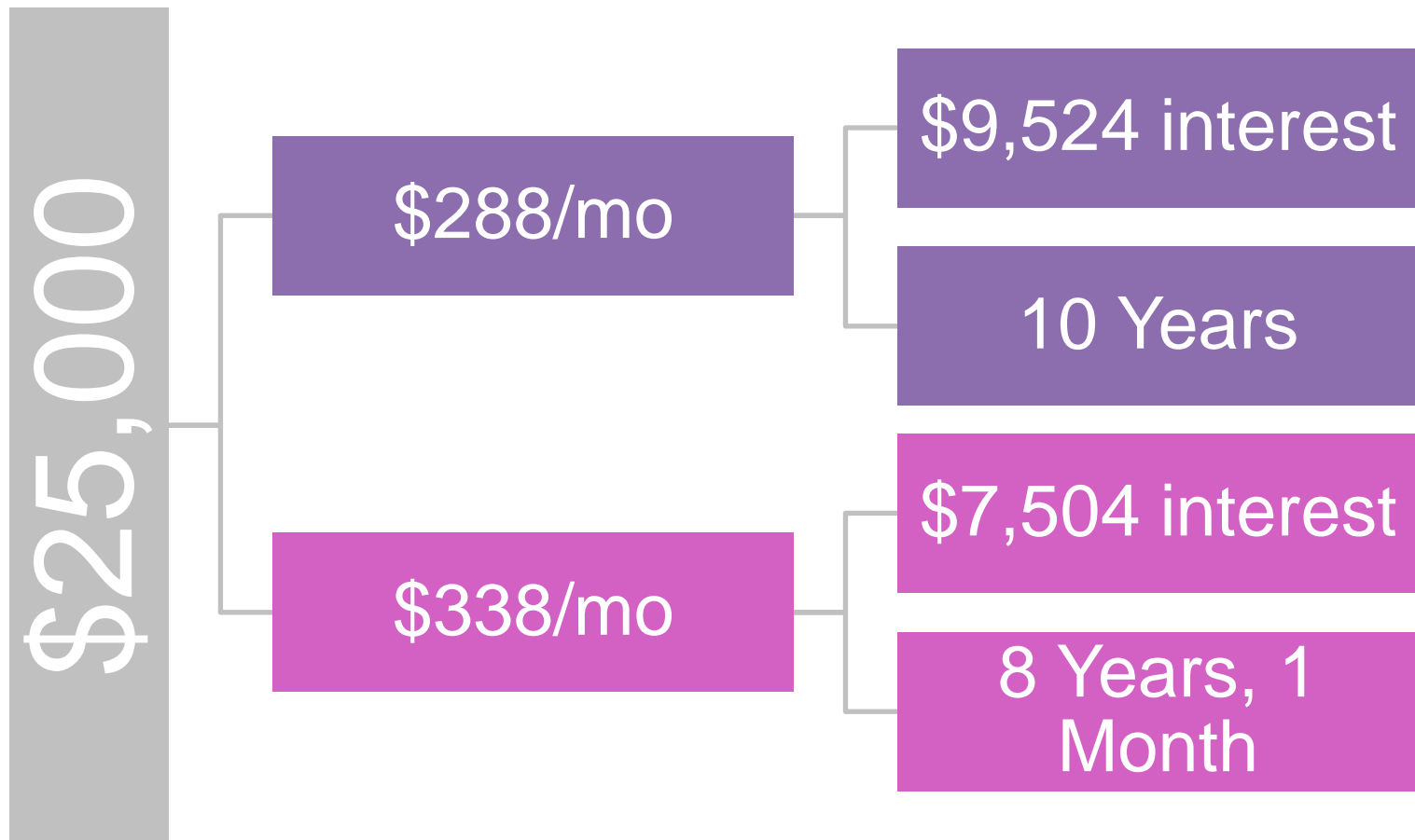


\$1,400/mo
• \$420,000 total



\$975,043
• At age 65

OR GET TO \$0!



PAYING DOWN DEBT

Philosophy 1

- Organize according to interest rate
- Pay off highest interest rate first
- Saves the most money in the long run

Philosophy 2

- Organize according to amount owed
- Pay off smallest debt first
- Provides positive reinforcement

SET 3: CREDIT

CREDIT REPORTS TELL ALL

- Personal information
- Credit history
 - Amount borrowed
 - Credit limit
 - Payment history
 - Delinquencies
- Public records
- Inquiries

GET YOUR REPORTS!

AnnualCreditReport.com

▶ AnnualCreditReport.com

▶ Frequently Asked Questions

▶ Contact Us

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AnnualCreditReport.com is the official site to help consumers to obtain their free credit report.

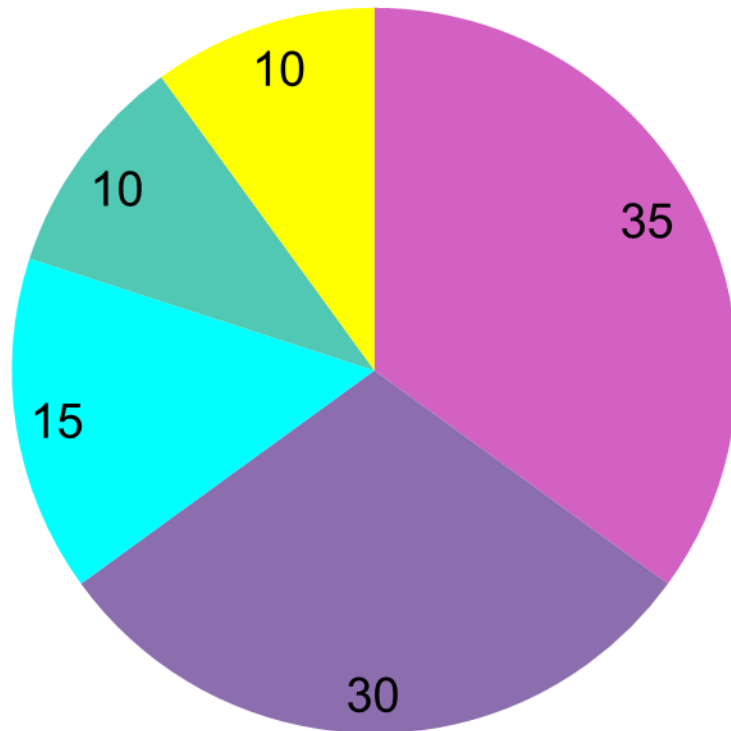
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- Payment History
- Amounts Owed
- Length of Credit History
- Type of Credit Used
- New Credit

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MY CREDIT

MY SAVINGS

MY ACCOUNTS

CREDIT CARDS

REVIEWS

ADVICE & LEARNING



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Review individual savings offers from leading providers to maximize your savings potential. Credit Karma shows you the best offers based on your credit report data.

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Credit Report Cards

Use the free credit report card to learn more about your credit report and score.



Compare individual credit report categories to national averages. See how the various items on your credit report affect your credit score. Plus, it's completely free!

[Find Out Your Grades...](#)

DO SCORES MATTER?

- Credit approval
- Interest rates
- Benefits
- Insurance rates
- Job opportunities

MORTGAGE 2012:

{WWW.MYFICO.COM}

30 Yr fixed mortgage	15 Yr home equity loan	36 month auto loan
FICO® score	APR [?]	Monthly payment
760-850	3.680%	\$1,148
700-759	3.902%	\$1,179
680-699	4.079%	\$1,205
660-679	4.293%	\$1,236
640-659	4.723%	\$1,300
620-639	5.269%	\$1,383

Location:

Loan amount:

Source: [Informa Research Services](#)

GOOD VS. BAD CREDIT?

Save \$84k!

\$497,880

- 620-639
- \$84,600

\$468,000

- 640-659
- \$54,720

\$444,960

- 660-679
- \$31,680

\$433,800

- 680-699
- \$20,520

\$424,440

- 700-759
- \$11,160

\$413,280

- 760-860
- SCORE!

QUICK CREDIT TIPS

- Opt out of pre-approved offers
 - www.optoutprescreen.com
- Stop {most} telemarketer calls
 - www.donotcall.gov
- Evaluate credit card offers
 - www.bankrate.com

SET 4: RESOURCES

SITES WITH {MOSTLY} FREE RESOURCES

- www.annualcreditreport.com
- www.myfico.com
- www.creditkarma.com
- www.bankrate.com
- www.mint.com
- www.finaid.org

EXTRA SETS

- Earn free stuff!
 - www.mypoints.com
- Get stuff back!
 - www.ebates.com
- Make money with stuff
 - www.ebay.com
 - www.etsy.com



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- www.facebook.com/saltmoney
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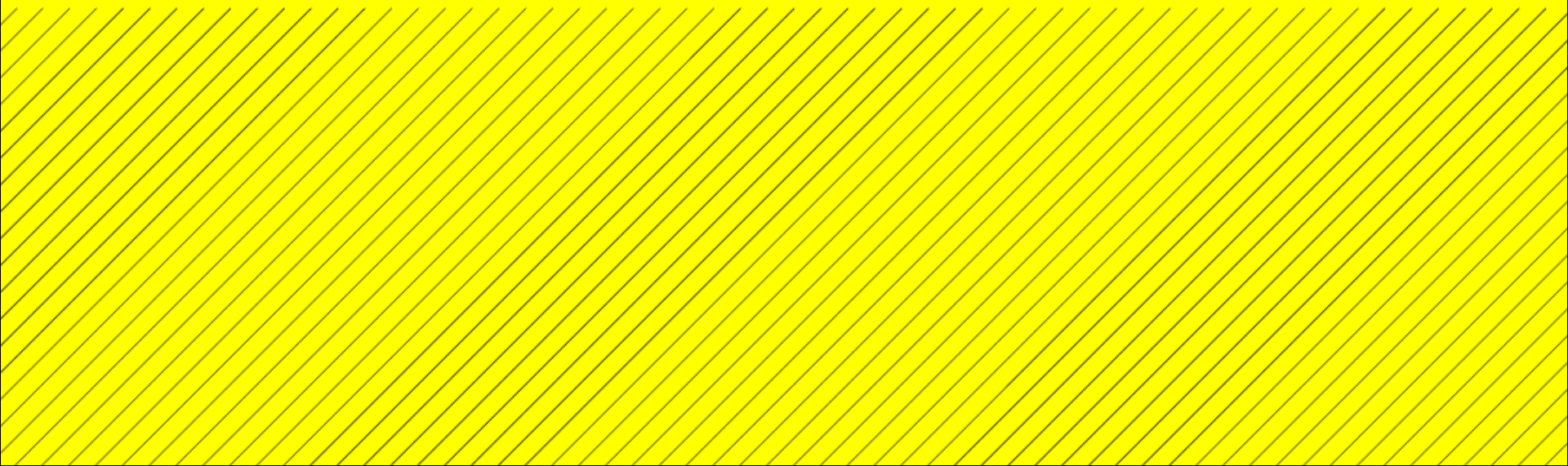
TOP 5 LIST

- Care about your credit score, credit report and your Facebook page.
- Save hard when you're young.
- Never co-sign a loan.
- Ask for a raise.
- Prince or Princess Charming may not come. {And even if he or she does, their white horse might ride off in to the sunset with someone else.}

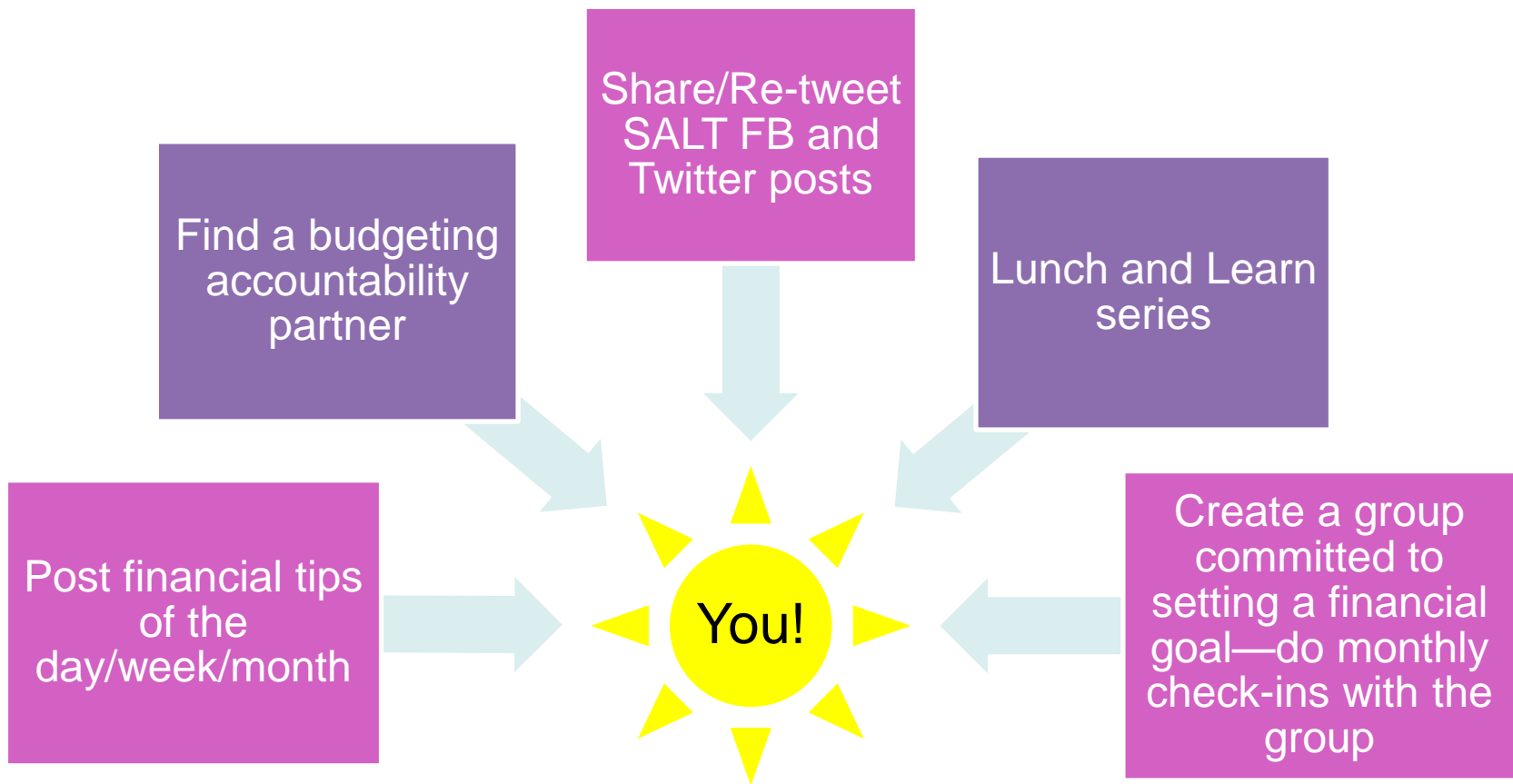


Start
Today!!

SET 5: BRING IT!



FINANCIAL LEADERSHIP



THANK YOU

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