

## 2018 Fall Conference - Rocky Gap Resort & Casino, November 5-7, 2018

Tentative Agenda - As of August 3, 2018

Monday, November 5, 2018			
8:00	10:00	Alleghany Room Atrium	Exhibits Set-Up Time
10:00	1:00	Alleghany Room Atrium	Conference Check-In
	12:00	Alleghany Room Atrium & Hallways	Exhibits Open
1:00	2:00		<b>New Member Reception</b>
2:00	2:30	Alleghany Ballroom	Welcome & Opening Remarks
2:30	3:30	Alleghany Ballroom	Legislative Update
3:30	4:00	<b>Alleghany Atrium</b>	<b>Snack Break</b>
4:00	5:00		<b>Break Out Session 1</b>
		Emerald Room	Early FAFSA Submission Outreach
		Evitts Room	The "Blame Game": Working with Rude or Demanding Students
		Cumberland Room	Verification for International Students/Foreign Income Reporting
		Alleghany Room	Financial Aid Management Strategies: The Benefits of Outsourcing Verification
5:00	6:00		<b>State Updates</b>
		Evitts Room	West Virginia
		Cumberland Room	Delaware
		Emerald Room	District of Columbia
		Alleghany Room	Maryland
6:00			Dinner on your own
7:00	10:00	Alleghany Ballroom	Games & Networking on your own

Tuesday, November 6, 2018			
6:00	8:30		Breakfast
8:30	11:30	Alleghany Ballroom	Data Security in the Financial Aid Industry - Tiina Rodreges
11:30	12:00		<b>Break</b>
12:00	2:00	Alleghany Ballroom	Lunch & Guest Speaker Rick Rando
2:15	3:15		<b>Break Out Session 2</b>
		Emerald Room	Need Analysis & Professional Judgement
		Evitts Room	Gainful Employment
		Cumberland Room	Cash Management

		Alleghany Ballroom	One Letter, Big Results: Using Debt Letters to Encourage Smart Borrowing
3:30	4:30		<b>Break Out Session 3</b>
		Cumberland Room	Year Round Pell Implementation
		Emerald Room	Consumer Information Reporting- DL Requirements & Loan Forgiveness
		Alleghany Ballroom	Veteran Affairs Benefits & Program
		Evitts Room	Debt Relief Companies Targeting FA Borrowers
4:35	5:35		<b>Break Out Session 4</b>
		Cumberland Room	FERPA & Ways to Communicate with Helicopter Parents
		Emerald Room	Debt Management & Financial Literacy
		Alleghany Ballroom	The Importance of Mental Health in the FA Profession
		Evitts Room	Implementing a Compliance/Audit Unit within the Financial Aid Office
5:45	6:45		<b>Dinner</b>
7:00	10:00	Alleghany Ballroom	Entertainment: Financial Aid Lip Sync Battle
<b>Wednesday, November 7, 2018</b>			
6:00	9:00		Breakfast
9:00	9:30		Association Business Meeting(s)
9:30	10:00		Sector Meetings
		Alleghany Ballroom	Public
		Cumberland Room	Private
		Emerald Room	2-year
		Evitts Room	Clock-Hour
		Alleghany Atrium	Business Partner
10:00	11:30	Alleghany Ballroom	Department of Education Federal Update
11:30	12:00	Alleghany Ballroom	Departure Message