

## VOLUME 29 ISSUE 3

### DC News

The District of Columbia has achieved a number of its objectives for the 1998-99 year.

1. **The Networking Membership Drive** was held December 10, 1998 at Magiano's Restaurant on Wisconsin Avenue in Washington, DC. There were approximately 40 in attendance. Door prizes sponsored by lenders were given to participants. This activity was quite successful in terms of getting our schools out to support the Association.
2. **The Citywide Financial Aid Workshop** was held January 9, 1999 at Martin Luther King, Jr. Library. On this foggy, snowy and icy morning, there were 10 students and parents in attendance.
3. **The Financial Aid Awareness** activity in coordination with Upward Bound is still planned for February.



### MD ASFAA News

Recent Activities:

High School Guidance Counselors Workshops

- Held December 4 and 9, 1998
- 7 Sites: Allegany College, Cecil Community College, Frederick Community College, Johns Hopkins University, Montgomery Community College—Rockville, Western Maryland College, and Wor Wic Community College
- 173 participants
- Coordinator—Cindy Cole

You Can Afford College

- Held January 16, 1999
- Site—Maryland Public Television
- Coordinator—Jerry Lovick

In the Works:

- A Day in Annapolis
- Helping Hands Resource Directory
- FERPA Workshop
- MD ASFAA Walk for MS—Sunday, April 11, 1999 in Columbia, coordinated by Melissa Gregory

- Social Event—April

Next MD ASFAA Executive Committee Meeting:  
Monday, February 22, 1999 at 9 a.m. at CCBC Essex in C202



### **Delaware News by Eleanor Kelly , DE President**

The DE ASFAA had a very successful meeting at the Fall '98 Conference. Plans were discussed for FA High School Nights and overheads were distributed. Sam Magrone, Del-Tech offered to share a power point presentation he developed last year for this purpose. Jane Lysle offered to make the necessary arrangements for the December meeting and luncheon. Dates were discussed. Many individuals will be attending the DOE EDE Conference in Washington, DC so the first week of December will be avoided.

The December meeting and luncheon was held at the Christiana Hilton on December 10, 1998. Scott Miller, PHEAA liaison in Washington presented on Reauthorization and the negotiated rulemaking process. Sam Magrone shared his thoughts on the EDE Conference. Discussion was held about upcoming events. The FA High School Nights schedule was distributed. DE ASFAA sponsored, coordinated and provided speakers for 17 Financial Aid High School Nights throughout the state during the months of December, January and February. Several events had to be re-scheduled due to weather and the re-scheduled events were not as well attended as in the past. Maureen Laffey, Chair of the FA Awareness Committee will be preparing the statistics for review.

A round table discussion on Consumer Information Requirements has been scheduled at Wesley College for February 22, 1999. This hopefully will be the first in several informal discussion sessions for aid administrators held during the Spring.

Jane Lysle and Bob Fultz are investigating the possibilities for a Power Point Training session at Goldey-Beacom.

Alan Phillips has agreed to chair the committee developing the Electronic Training for High School Guidance Counselors for Fall '99.



### **Awards**

by Jacqui Daughtry

The Professional Awards: Marilyn Brown Professional Excellence Award, Service Award, and a special award were given at the November 1998 Fall meeting of the DE-DC-MD ASFAA in Ocean City. Those honored were:

Sharon Austin-Hassan Service Award

Phyllis Chernault Marilyn Brown Prof. Excellence Award

Gregory Martin Special Award for Outstanding Support to the DE-DC-MD Financial Aid Community



## **Marilyn Brown Letter**

**Monday, January 11, 1999**

Dr. Lelia Gonzalez Sullivan

President

The Community College of Baltimore County

Essex Campus

7201 Rossville Boulevard

Baltimore, MD 21237-3899

**Dear Dr. Sullivan:**

This letter is written to apprise you of the ***Marilyn Brown Professional Excellence Award*** received by Ms. Phyllis Chernault in your Financial Aid Office from the Delaware-District of Columbia-Maryland Association of Student Financial Aid Administrators.

The DE-DC-MD ASFAA Executive Board created this award to honor the memory and life's work of a dedicated financial aid administrator, Marilyn Brown. Mrs. Brown maintained balance between the constant challenges of her profession and the needs of her students for over twenty years. Because of her expertise, students who would have fallen out of the system received financial aid that enabled them to complete their education.

***Phyllis Chernault*** demonstrates these qualities of professionalism and sensitivity and has demonstrated professional ethics of the highest caliber. We were pleased to honor Phyllis Chernault in November at our annual Fall meeting with a plaque.

In addition, David Brown, the husband of the late Marilyn Brown, has established the Marilyn Brown Professional Scholarship of \$250. This check, made payable to Essex Community College, has been forwarded to Ms. Chernault.

My very best for the new year for your students, the college and the Essex community.

Sincerely,

**Patricia Rhodes**

Patricia Rhodes

Chair, DE-DC-MD ASFAA



### **Public Relations**

MD Community College Aid Directors will meet March 10<sup>th</sup>.

Contact Nancy-Pat Weaver at Prince George Community College for more information.

Nancy-Pat Weaver has been made Director of Financial Aid at Prince George Community College. Congratulations Nancy-Pat.

Scott Kasper is no longer with Bank Boston. We wish him well in his new endeavor.

Mark your calendars! The Spring Workshop is April 22 at The Community Colleges of Baltimore County Essex. Check the DE-DC-MD website for registration information

MD ASFAA members will walk to raise funds for MS.

On the Road to Recovery

Jerome Lovick, Director of Financial Aid at the Community Colleges of Baltimore County at Catonsville, is back to work part-time after hospitalization from pneumonia. Take your time Jerry. You will back to 100% before you know it.



## USA Group Report

Submitted by: Ray Herman, Senior Marketing Representative for DE, 410-337-0274, [rherman@usagroup.com](mailto:rherman@usagroup.com)

Melvina Johnson, Senior Marketing Representative for DC and MD, 410-337-0274, [mjohnson@usagroup.com](mailto:mjohnson@usagroup.com)

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### **Interactive financial aid entrance counseling available on the Web**

Financial aid offices can now meet federal entrance loan counseling requirements by linking to USA Group®'s site on the World Wide Web. A Web-based student loan counseling program, created by USA Group and offered to schools at no charge, includes information about the financial aid process, specifically about student loans provided by private lenders under the Federal Family Education Loan Program.

Students can access the self-directed program from their participating school's Web site to receive information about their rights and responsibilities as education loan borrowers. Schools can customize the interactive program to provide a standard or expanded version of the program. Schools may also tailor the program to include a quiz that tests the student's financial aid knowledge. Quizzes are scored immediately and results are automatically e-mailed to the financial aid office.

For a demonstration of the student loan entrance counseling:

- Visit USA Group's Web site at [www.usagroup.com](http://www.usagroup.com).
- Select *Educational Institutions*.
- Next, click on *student loan entrance counseling*.
- From there, select the demonstration for either the standard or expanded version.

USA Group's Web-based counseling program frees financial aid staff to spend more time with students on other key issues. In addition, students can complete their entrance counseling at their convenience-day or night. USA Group plans to add an exit counseling section to its Web site by the end of 1998.

Schools interested in connecting to USA Group's student loan counseling on the Web should contact their USA Group marketing representative at 800-428-9250, ext. 6560, or visit the *Educational Institutions* section at [Table of Contents](#)



## **Membership**

### **Membership Committee**

#### **98-99 Members:**

Jennifer Bates, Chair

Chris Koterba—PHEAA

Elizabeth Urbanski—UMBC

Frank Valines (consultant)—UM

Connie Fritts—Wor-Wic C.C.

Jennifer Martin—UM

Meetings: The membership committee met at the Fall Conference in November. With the exception of one member, who was not able to attend the conference, we all worked together to assemble the name tags, distribute name tags and t-shirts, produce new name tags, and assemble new member packets. We also took pictures and made buttons throughout most of the conference.

The new member reception seemed to draw quite a few people and really gave people an opportunity to meet and interact. Participants seemed to enjoy the Scavenger Hunt about 12 turned in their completed forms.

A grand time was had by all.

Just a Reminder!

If you have not submitted your volunteer form, it is not too late to do so. Mail or fax volunteer forms to Jennifer Bates at the Maryland Institute College of Art in Baltimore



## **Professional Development & Training**

## **COMMITTEE REPORT**

### **Support Staff Workshop**

The workshop was held on December 10, 1998 at Essex Community College. 40 participants attended.

### **Advanced Professional Training**

- 21 participants for all three sessions
- Additional per diem participants
- December 3—Legal, staff issues
- January 28—Power Point Training
- February 25—Financial Aid Issues

### **Spring Workshop**

April 22, 1999—Essex Community College

Price: \$60 (includes 1999-2000 membership dues)

**On-Line Registration for this event will be on this website soon.**